

Presidents Corner

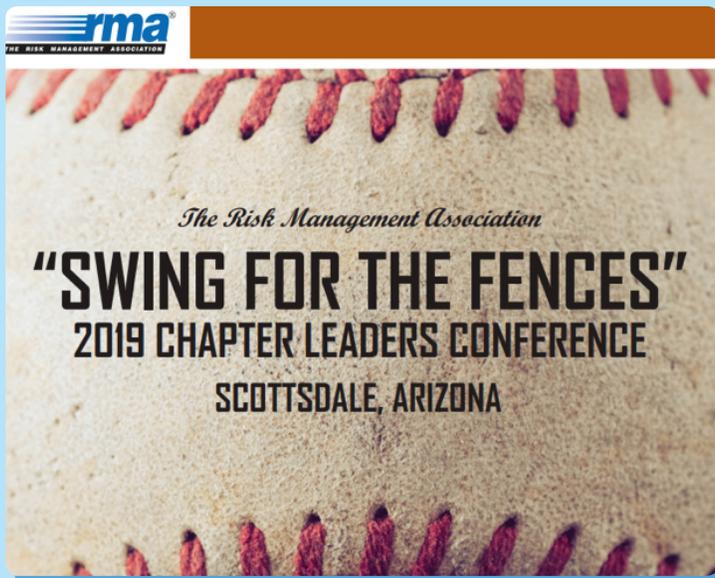
Ron New, Chapter President

Summer already? We have been extra busy as a board bringing events and education to you, our Rocky Mountain Chapter. I am extremely proud of our team for the Chapter Excellence Award we recently received for our first ever Risk Management Conference we brought to you in March. This was a half-day event that was a lot of work to put together. However, we have a lot of passion for the industry on our board which takes the edge off the hours each of our board members devotes to every endeavor. It truly is a labor of love. As we head into our fiscal year-end, we are in the midst of scheduling a presentation on cannabis banking regulations that we hope to have on the docket this summer. We also have a Lunch & Learn event scheduled for August 15th on Appraisal Reports. Please see our new website, www.RMARockyMountainChapter.org for upcoming events and to register. When we head into September, we have a President's Panel scheduled for Thursday, September 19th. The bank presidents that will be answering questions, sharing their insights and challenges include: Tom Chesney with AMG National Trust Bank;

Clay Whitham with Frontier Bank; Bill Sullivan with Bank of Oklahoma and Tim Laney with NBH. We are also in early conversations with an interested sponsor to bring you some membership appreciation events later this year and next year.

You will hear me say this again and again, we are here to serve you! If you have ideas for other topics, speakers, educational offerings and fun events that you would like us to consider, please reach out to me or one of your board members. Better still, if you would like to dive in and lend a hand, we can always use some extra help. We have opportunities within our Emerging Professionals group and we are happy to consider you for one of our committees or as a potential member of the board of directors. In the meantime, I hope you have some fun this summer and aren't too distracted by the machinations of interest rates as we await the next Federal Reserve meeting on July 30th-31st. I look forward to seeing you at a future event.

Best,
Ron New



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Website Redesign

We identified as a board that our chapter could benefit from a website with more functionality. We hope the new website can provide the following utility.

- Showcase our chapter's events and educational opportunities
- Improve our ability to attract additional sponsors and members
- Provide a platform that functions well on mobile devices
- Develop a way to effectively communicate with our members and prospective members
- Design a site that has a local look and feel including pictures from our inaugural Risk Conference

After several months of working with Lisa Scott with EdOutWest, we are proud to have just launched a site that we feel will help accomplish the above objectives. Please take a minute to visit the site on both your computer and phone:

www.rmarockymountainchapter.org

2019 RMA Chapter Leaders Conference

“Swing for the Fences” was the theme of this year’s RMA Chapter Leaders Conference.

Four of the chapter board members (Ron New, Jennifer Mannel (YP/EP), Tatiana Andronova & Debbie Ramsey) attended the conference in Scottsdale, Arizona on June 19-20. And yes, it’s hot in Arizona in June. But it’s a “dry heat.”

The conference gathered over 200 RMA enthusiasts from 70 different chapters across the US and Canada to share best practices and exchange ideas that will help increase the value of their chapters. The Rocky Mountain Chapter group brought many new ideas that you will see us implementing in the upcoming year.

On top of that, the Rocky Mountain Chapter swung for the fences and hit a home run with the Chapter Excellence Award for the 2019 Risk Management Conference. We feel very fortunate to provide local risk management events and plan on continuing this in the future. **Are you ready to play ball? We sure are!**

RMA Risk Management Conference 2019

by Tatiana Andronova

The Rocky Mountain Chapter hosted 2019 Risk Management Conference in Denver, CO on March 7th, 2019. Based around the end-of-cycle theme, this half-day event featured discussions on topics critical to the organization’s risk management platform and its level of preparedness for the slowdown. The conference attracted 114 registered participants, including front-line lending personnel, Credit Administration/ Compliance/ Finance, business students, credit and bank examiners.

The conference featured 5 presentations, including a keynote address by Edward Schreiber (RMA National Board Chair) and social networking. The Chapter recruited CROs, Senior Risk Professionals, and Bloomberg’s Senior Analyst to provide their insight on risk from a 360-degree angle, which led to a great discussion during and after the conference. The conference highlighted the interconnectedness of cyber, credit, liquidity, and capital adequacy risks and provided practical guidance on interest rates,

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elements of a successful risk management framework, risk ownership, collaboration and partnership with business partners in creating a strong risk culture, tools to take advantage of competitive situation in economic downturns, as well as the importance of qualitative considerations in CECL modeling as we approach the economic slowdown.

The conference supported our long-term objective to raise awareness of the RMA in Denver and help build our membership base. Of the total 114 registrants, 40 participants (35%) were non-members, with whom we have an opportunity to develop an RMA relationship. Registrants were from 30+ banks and credit unions in Denver and surrounding areas. The Chapter gained a sponsor for this conference and 7 new members to its membership base. We’re excited about the progress made this year and plan on expanding the Chapter’s education, programming events next year to drive further growth.

Credit Risk Certification (CRC)

Why CRC?

In today's rapidly changing financial services industry, you need practical, day-to-day knowledge that will help you excel in your profession. You need the latest skills—skills that are current and complete. And you need the demonstrated ability to serve a diverse base of clients. Plus, you need all of your knowledge, skills, and abilities to be validated by a respected organization like RMA. Learn more [here](#).

Save the date!

President's Panel

Date: Thursday, September 19th, 2019

Location: Federal Reserve Bank of Kansas City, Denver, CO

Speakers: Tom Chesney, AMG; Clay Witham, Frontier; Bill Sullivan, BOK Financial; and Tim Laney, NBH

Potential Marijuana Banking Regulation

Date: Event pending (July/August), date TBD

Appraisal Reports Luncheon

Date: August 15th

Location: Fed Reserve Bank of Kansas City, Denver, CO

Turn Around Situations

Date: October (Details TBD)

Please see our new website,

www.RMARockyMountainChapter.org for upcoming event details and registration.

RMA Educational Offerings Details

Continuing your education

RMA is pleased to announce the following educational offerings to help you stay up to date on important topics and get the most value from your training:

Problem Real Estate Loans

This course is aimed at real estate lenders who may encounter problem loans in their portfolios. It focuses on the underlying business drivers for commercial real estate, the reasons for problem loans in real estate.

Credits: 8.00 NASBA CPE, Hour(s) 8.00 CRC CEU(s)

Date: October 17, 2019

List Price: \$745.00 | Member Price: \$495.00

Commercial Loan Documentation

Commercial Loan Documentation provides commercial lending and credit professionals with the skills to ensure legal compliance in the lending arrangement. Participants will strengthen customer relations by demystifying the legal process and will protect their organizations from unnecessary losses caused by incomplete documentation. 2 day training event. Credits: 15.00 NASBA CPE, Hour(s) 15.00 CRC CEU(s)

Date: November 7 - 8, 2019

List Price: \$1,265.00 | Member Price: \$875.00

Our Sponsors

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Bill Bashaw

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Tatiana Andronova
Travis Rodock, CRC

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Mark Armstrong

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Communications Chair:
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